

# **THIRD PROJECT PARTNERS MEETING**

Kilkis (EL), 8 – 9 March 2018

# **AGENDA OF THE MEETING**

1		Welcome of Participants	Epimorfitiki
2		Adoption of the agenda	Pixel
3		Presentation of the Intellectual Output of the WBL 2.0 Project	
	3.1	<ul> <li>Intellectual output 1: Repository of E-learning Video Lessons and Interviews</li> <li>Current situation</li> <li>Presentation of success stories and video interviews</li> <li>Youtube Channel and Subtitles translations</li> </ul>	All partners
4		Presentation of project results	
	4.1	Project Portal  • Presentation of WBL 2.0	Pixel
	4.2	Platform for organizing transnational internship  o Presentation of the planned activities and expected results	Sistema Practices and Pixel
	4.3	Guidelines for the organisation of International internships  O Presentation of the planned activities and expected results	Sistema Practices and Pixel
5		Presentation of the project's events	
	5.1	Multiplayer events (ME)  o Focus group at national level	Pixel
6		Presentation of the Project Management Activities	
	6.1	Presentation and analysis of PM1: Coordination of Activities  o Current situation	Pixel
	6.2	Presentation the financial reporting of the project  o Presentation of the financial rules and administrative management  o Progress report preparation	Pixel
	6.3	Presentation and analysis of : Dissemination  o Presentation of the best dissemination event carried out	All partners
	6.4	Presentation and analysis of: Exploitation  o Presentation of exploitation links and associated partners involved so far	All partners
7		Schedule of Future Meetings	All partners
8		Any Other Business	All partners
9		Meeting and project Evaluation	All partners



# **List of Participants**

Name and Surname	Institution
Diana Constantin	Esmovia - Sistema Practices (Spain)
Elena Bruno	Esmovia - Sistema Practices (Spain)
Marina Redondi	Confartigianato Imprese Bergamo (Italy)
Dragana Kladarin	Confartigianato Imprese Bergamo (Italy)
Lol Scragg	Dundee and Angus College (UK)
Neringa Kelpšaitė	eMundus (Lithuania)
Nikolaos Georgiadis	Epimorfitiki Kilkis (Greece)
Periklis Kosmidis	Epimorfitiki Kilkis (Greece)



	AGENDA ITEM		Action
1. Welcome to Participants  Nikolaos Georgiadis from Epimorfitiki Kilkis (EL) welcomes all the project partners' representatives to Kilkis, thanks them for coming at the meeting and provides them with practical information about facilities of the meeting room, social events accompanying the partners meeting and suggestions to enjoy partners' stay in Kilkis.			
2. Adoption of the Andrea Peraldo fro distributed to each			
	nda is introduced, briefly discussed a ndment it is adopted by all partners.	nd as there are no proposals for	
3. Presentation of 3.1. Intellectual Interviews	the Intellectual Outputs of the W Output 1: Repository of E-	BL 2.0 Project learning Video Lessons and	30 April 2018 ESMOVIA (ES) 2 Interviews + 1 Testimonials + 3 Case scenarios Epimorfotiki Kilkis (EL)3 Interviews + 3 Testimonials + 3
Actions to be Carri	ed Out		Case scenarios Conf. Bergamo (IT) 1
IO1.1) Creation of the activities	f all templates needed for carrying out		Testimonial eMundus (LT) 3 Interviews + 1 Testimonials +
IO1.2) Production managers	of video interviews with companies'		3 Case scenarios D&A (UK) 3 Interviews + 5 Testimonials + 3 Case scenarios
IO1.3) Production	n of company managers' testimonials		<b>30 June 2018</b> ESMOVIA (ES):
IO1.4) Creation of objects	f real life case scenarios learning		2 Interviews + 1 Testimonials + 2 Case scenarios Epimorfotiki Kilkis (EL) 3
IO1.5) Translation language	n of Videos subtitles in national		Interviews + 3 Testimonials + 3 Case scenarios Conf. Bergamo (IT) 1 Interview + 1 Testimonial
IO 1.2 and 1.3 Andrea Peraldo summarises the process for the production of the Video interviews.:			eMundus (LT)
	ews to entrepreneurs/company mana s with reference to:	agers/marketing experts on their	<b>30 June 2018</b> Video Subtitles in English for all Videos
<ul><li>The social medi</li><li>The visual ident</li></ul>	a marketing strategies	tles in English.	<b>30 September 2018</b> Translation of all Video Subtitles in national language
staff presenting th	nials of entrepreneurs/company mana neir success stories and highlighting t ter/have success in the job market.	= :	



AGENDA ITEM	Action
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The project partners discuss on the matter and it is underlined that not necessarily the interviewed people should be entrepreneurs and not necessarily they should have completed the VET path. The important issue is that the testimonials are reporting on real life success stories and focused on motivating VET learners to continue their studies.

#### **Templates and Tools**

Andrea Peraldo briefly go through the templates, that were already discussed in the previous meetings.

## **Expected Results:**

- 12 video interviews (per country) with company managers, concerning their expectations regarding company website, visual identity and social media marketing
- 12 testimonials (per country), with company managers presenting their successful stories
- 12 real life case scenarios/learning objects (per country)
- Translation of the subtitles in national language

# **Current Situation**

Partner	Interviews	Testimonials	Learning Object/Scenario
Esmovia (ES)	9	10	7
Epimorfitiki (EL)	6	6	??
ConfBergamo (IT)	11	10	5
eMundus (LT)	7	10	5
DundeeAngus (UK)	6	2	5

The activity is in line with expectations. 3 partners out of 5 have produced more videos than expected at the present state of art, the 2 partners that are slightly behind schedule ensure that the Videos have been already produced and currently edited before being made available.

Andrea Peraldo shows to the project partners that the Videos are already available on the Youtube Channel of the Project

https://www.youtube.com/channel/UChcKGLnssJ4jfGJbaig2M3g and on the Project Portal Interviews: <a href="https://wbl.pixel-online.org/video-lessons.php">https://wbl.pixel-online.org/video-lessons.php</a>

Testimonials: https://wbl.pixel-online.org/video-testimonials.php

The Project Portal Section has been developed in order to ensure the most user friendly access to the interviews and testimonials.

Each Video is duly presented through a presentation form that describes the main contents of the Video (both for Interviews and for Testimonials) and provide to the trainers useful hints on how to use them with the trainees.

Andrea Peraldo shows to the project partners how wo fill in the Form directly on line and how to link it to the Video uploaded on Youtube.



AGENDA ITEM	Action

Andrea Peraldo stresses that the link of the Video to be inserted in the form is the one after the Video has been made "Public" on Youtube.

Each project partner presents 1 / 2 examples of the Video produced so far.

Each Video is discussed and compared with the others.

IO 1.5 Andrea Peraldo reminds that the interviews should be in national language with subtitles in English (or in English directly).

Then all subtitles will have to be translated in national languages.

For the purpose Andrea Peraldo shows how to use the tool available directly on YouTube.

It is agreed that the most important issue at present is to provide all the Subtitles in English so that all project partners are in the position of translating them in their own language.

The project partners agree to commit themselves to complete the English version of the subtitles of their Videos by 30 June at the very latest.

Andrea Peraldo shows to the project partner the grid summarising the situation for each Video with relation to:

- Availability on Youtube
- Availability on the Portal (description)
- Availability of the subtitles in English
- Availability of the Subtitles in each language

IO 1.4 Project partners discuss and further define through the available examples the real life case scenarios learning objects, as practical activities/exercises/ learning objects, that starting from the contents of the interviews, can be used by trainers to further consolidate students skills and understanding of work based learning situations.

It is also agreed that the Learning objects can be produced either for the Interviews and for the testimonials. Project partners are free to decide on the matter.

#### **Deadlines:**

The Deadlines proposed by Andrea Peraldo are accepted.

Deadline	Results	Partner	Quantity
	Production of Video interviews	ESMOVIA - System Practice (ES)	2 Interviews + 1 Testimonials + 3 Case scenarios
		Epimorfotiki Kilkis (EL)	3 Interviews + 3 Testimonials + 3 Case scenarios
30 April 2018	Production of Testimonials     Production of Testimonials	Conf. Bergamo (IT)	1 Testimonial
	Production of real life case scenario learning object     Subtitles' Translation in National Language	eMundus (LT)	3 Interviews + 1 Testimonials + 3 Case scenarios
		D&A (UK)	3 Interviews + 5 Testimonials + 3 Case scenarios
	Production of Video interviews Production of Testimonials Production of real life case scenario learning object Subtitles' Translation in National Language	ESMOVIA - System Practice (ES)	2 Interviews + 1 Testimonials + 2 Case scenarios
		Epimorfotiki Kilkis (EL)	3 Interviews + 3 Testimonials + 3 Case scenarios
30 June 2018		Conf. Bergamo (IT)	1 Interview + 1 Testimonial
		eMundus (LT)	2 Interviews + 1 Testimonials + 4 Case scenarios
		D&A (UK)	3 Interviews + 5 Testimonials + 4 Case scenarios
			30 June (English version of own Videos)
30 September 2018	Subtitles' Translation in National Language	ESMOVIA – System Practice (ES), Epimorfotiki <u>Kilkis</u> (EL), Conf. Bergamo (IT), <u>eMundus</u> (LT), D&A (UK)	30 September 2018 (National version of all videos' subtitles)
			See Grid enclosed

#### 4. **Supplementary Results**

Andrea Peraldo reminds to the project partners that according to the National Agency decisions two supplementary results will have to be produced, even if they were not recognised as Intellectual outputs and therefore the related budgeted resources were cut.

Due to the effort required by the Video production and editing the related activities are postponed.



	AGENDA ITEM		Action
4.1. Presentat	ion of the Project Portal		
	shows the WBL 2.0 Project Portal and its main functionali partners to manage the uploading of the main project's ex	=	
4.2. Suppleme	entary result 1: Platform for Virtual Internship		31 May 2018 Esmovia (ES), eMundus (LT), Confartigianato Bergamo (IT),
Actions to be Ca	rried Out	1	D&A (UK), Epimorfitiki (EL) Identification and review of at
	SR1.1) Creation of all templates needed for carrying out the activities		least 2 assessment and 2 monitoring tools
	SR1.2) Creation of the Platform for Internship		31 July 2018
	SR1.3) Identification of assessment and monitoring tools		Esmovia (ES), eMundus (LT), Confartigianato Bergamo (IT), D&A (UK), Epimorfitiki (EL)
	SR1.4) Development of the monitoring tool according to the suggestions from companies and students		Upload on the platform of 20 companies and 20 students profiles
	SR1.5) Involvement of companies interested in hosting internships		
	SR16) Involvement of students interested in being involved in internships		
The Company prequests of the prequests of the prepared in the	Fools  - Company Profile  - Student Profile  - Review of Assessment Tool		
<ul><li>Invo</li><li>Invo</li></ul>	olvement of 20 companies per country interested in hosting olvement of 20 students per country interested in participal otification of 2 assessment tools per partner	-	
Identification an  31 July 2018 Esmovia (ES), eN	eMundus (LT), Confartigianato Bergamo (IT), D&A (Ud review of at least 2 assessment and 2 monitoring tools Mundus (LT), Confartigianato Bergamo (IT), D&A (UK), Epin latform of 20 companies and 20 students profiles		



AGENDA ITEM		Action
4.3 Supplementary Result 2: Guidelines for the Internships  Actions to be Carried Out	Organisation of International	30 April 2018 Esmovia (ES), eMundus (LT), Confartigianato Bergamo (IT), D&A (UK), Epimorfitiki (EL)
SR2.1) Creation of all templates needed for carrying out the activities		Proposal of the syllabus of the 5 guidelines  30 June 2018
SR2.2) Proposal of the syllabus of the guidelines		Esmovia (ES), eMundus (LT), Confartigianato Bergamo (IT), D&A (UK), Epimorfitiki (EL) Development of Guidelines
SR2.3) Development of the guidelines contents		contents
Templates and Tools SR2 – Guidelines to create the chapter contents  Expected Results Development of 1 guideline for each target group:  • VET directors and administrative staff: Sistema  • VET trainers: Dundee & Angus College (UK):  • Guidelines for students: eMundus (LT)  • Guidelines for policy makers: Epimorfotiki Kilkis  • Guidelines for companies: Confartigianato (IT)		
Deadlines		
<b>30 April 2018</b> Esmovia (ES), eMundus (LT), Confartigianato Bergamo (IT), Proposal of the syllabus of the 5 guidelines	D&A (UK), Epimorfitiki (EL)	
<b>30 June 2018</b> Esmovia (ES), eMundus (LT), Confartigianato Bergamo (IT), Development of Guidelines contents	D&A (UK), Epimorfitiki (EL)	
Presentation of the Multiplier events (ME) Andrea Peraldo from Pixel (IT) presents the 2 events typol	logies which are foreseen in project:	30 September 2018 Esmovia (ES), eMundus (LT), Confartigianato Bergamo (IT) D&A (UK), Epimorfitiki (EL)





AGENDA ITEM	Action
multiplier events and training activity.	Sending of material related the multiplier events
Actions to be Carried Out	the manipher events
Organisation of a focus group at national level on:	
Promotion of work based learning methodology	
Presentation of the intellectual outputs	
Organisation of the Final Conference	
Templates and Tool	
ME.1 – Multiplier Event Description	
ME.2 – Multiplier Event Program	
ME.3 – Multiplier Event Frogram     ME.3 – Multiplier Event List of Participants	
ME.4 – Multiplier Event Minutes	
Expected Results	
1 dissemination event per Country	
• involvement of 20 VET trainers and company managers (only participants from	<u>n</u>
organizations other than the beneficiaries)	
Deadlines:	
30 September 2018	
Esmovia (ES), eMundus (LT), Confartigianato Bergamo (IT), D&A (UK), Epimorfitiki (EL)	
Sending of material related to the multiplier events	
Schaling of material related to the manapiler events	
	Every three months
6. Presentation of the Project Management Activities (PM)	All partners
The project Management includes 4 different activities:	Production of Activities Rep Forms
Coordination of activities	1011113
• Dissemination	15 November 2018
• Exploitation	All Partners
Quality and monitoring Plan	Financial Report
6.1. Presentation and analysis of PM1: Coordination of Activities	
Activity to be carried out	
Activity to be carried out  • Attendance to the partners meeting	
Attendance to the partners meeting	
<ul> <li>Attendance to the partners meeting</li> <li>1st Meeting: Florence (IT) – January 2017</li> </ul>	
<ul> <li>Attendance to the partners meeting</li> <li>1st Meeting: Florence (IT) – January 2017</li> <li>2nd Meeting: Dundee (UK) – June 2017</li> </ul>	
<ul> <li>Attendance to the partners meeting         1st Meeting: Florence (IT) – January 2017         2nd Meeting: Dundee (UK) – June 2017         3rd Meeting: Kilkis (EL) – March 2018     </li> </ul>	
<ul> <li>Attendance to the partners meeting</li> <li>1st Meeting: Florence (IT) – January 2017</li> <li>2nd Meeting: Dundee (UK) – June 2017</li> </ul>	
<ul> <li>Attendance to the partners meeting         1st Meeting: Florence (IT) – January 2017         2nd Meeting: Dundee (UK) – June 2017         3rd Meeting: Kilkis (EL) – March 2018         4th Meeting: Valencia (ES) – October 2018     </li> </ul>	



AGENDA ITEM	Action
PM1.H – Financial Manual (external annex)	

# **Expected Results**

Production of:

- Three months period online Activities Reports
- Yearly Financial Report

#### **Current situation**

Partner	Work in Progress OK	
ES_Esmovia		
EL_Epimorfitiki	OK	
IT_ConfBergamo	OK (to be updated)	
IT_Pixel	OK	
LT_eMundus	OK (to be updated)	
UK_DundeeAngus	OK (to be updated)	

#### **Deadlines**

# Every three months (30 April, July, October 2018)

All partners

**Production of Activities Report Forms** 

#### **15 November 2018**

**All Partners** 

Financial Report

# 6.2. Presentation of the financial reporting of the project

Andrea Peraldo from Pixel (IT) presents financial issues related to the project.

As far as the accountancy is concerned, Andrea Peraldo reminds the partners that all costs must be registered in the internal accountancy system of the institution and all transactions must be recorded systematically in the beneficiary accounts.

With regard to the payments, all transactions must be carried out by bank transfer because all payments in cash are subject to a possible cut from assessors as they are considered as not fully identifiable and verifiable.

The Financial report must be accompanied by the necessary documents for assessing the project expenditures. The documents to be produced are defined below according to the different cost categories.

All original documents must be kept by the coordinator or co-beneficiaries during five years from the date of final payment and only copies of supporting documents should be enclosed to the Financial report.



AGENDA ITEM	Action
Andrea Peraldo points out the news of Erasmus+ Programme financial provisions. In particular, in Erasmus+ key action 2 Strategic Partnership expenditures planning and managing is based on unit costs (fixed amounts determined by the programme/call rules) and real costs are not to be used anymore, with the exception of Exceptional Costs (former Subcontracts and Equipment).	
6.3. Project Management: PM2 – Dissemination	
	Every three months
Andrea Peraldo describes the aim of dissemination events making examples of the main events that can be considered under dissemination purposes.	All partners Upload of 1 disseminati events per month
Actions to be carried out	
Development and translation of project brochures	30 October 2018

All partners

Final Best Practice Dissemination Report

- Organization of at least 1 dissemination event on the project every month
- Production of the best practice dissemination report

# **Template and Tools**

- PM2.A In progress dissemination reports
- PM2.B How to write the Best Practice Dissemination Report

#### **Expected Results**

- Production of Project Brochure in all partners languages
- Database of dissemination events on the portal
- Creation of a Facebook Page
- Production of National Best Practice Dissemination Report

#### **Current situation**

Partner	Events
ES_Esmovia	26
EL_Epimorfitiki	26
IT_ConfBergamo	21
<u>IT_Pixel</u>	38
LT_eMundus	31
UK_DundeeAngus	15

# **Deadlines:**

# Every three months (30 April, July, October 2018)

All partners

Upload of 1 dissemination events per month

# 30 October 2018

All partners

Final Best Practice Dissemination Report



AGENDA ITEM	Action

Involvement of a total number

Collection of a total number of

6 exploitation links

# 6.4. Project Management: PM3 - Exploitation

Andrea Peraldo explains the aim of the exploitation which is to ensure that the project will continue after the funding period and that the intellectual outputs will be used by the end

In order to achieve this objective the partners will promote the portal and the intellectual outputs trough link on educational web sites. Partners will also involve associate partners that 30 Octoberr 2018 will give their support in the dissemination of the project intellectual outputs with their All Partners network of contacts. of 6 associated partners

#### **Actions to be Carried Out**

- Involvement in the project of associated partners
- Collection of exploitation links

# **Template and Tools**

- PM3.A Associated Partner Letter
- PM3.B Associated Partner Information
- PM3.C Exploitation links

Andrea Peraldo presents the Template and Tools and the partners approve them.

#### **Expected Results**

- Involvement of 6 associated partners
- Collection of 6 exploitation links

#### Current situation

	Associated Partners	Links
ES_Esmovia	15	0
EL_Epimorfitiki	5	0
IT_ConfBergamo	8	1
IT_Pixel	1	1
LT_eMundus	6	4
UK_DundeeAngus	2	2

# 30 September 2018

#### **All Partners**

- Involvement of a total number of 6 associated partners
- Collection of a total number of 6 exploitation links



AGENDA ITEM	Action
7. Schedule of Future Meetings	
All partners agree to have the Final partners' meeting in Valencia (ES) on 4 and 5 October 2018.	
8. Any Other Business	
Since there are no further matters for discussion, Nikolaos Georgiadis (Epimorfitiki) and Andrea Peraldo from Pixel thanks all participants for attending the meeting and he then declares the end of the meeting.	
9. Meeting Evaluation  Andrea Peraldo from Pixel (IT) distributes to all partners an evaluation form that will be used to report their impressions on the meeting.	
Annexes:	
Annex 01 - Project's presentation	
Annex 02 - Calendar of deadlines	
Annex 03 – Video List	
Annex 04 - SR1_B_Company_Profile	
Annex 05 - SR1_C_Student_Profile Annex 06 - SR1_D_Review_Assessment_Tool	
Annex 07 - SR2_A_Guidelines_create_guides_contents	